



KOLEKT

“I earn more with
Kolekt”
Rosa
waste picker, Mozambique

DIGITAL SOLUTIONS FOR WASTE MANAGEMENT
Annual Report 2025

Foreword

2025 was a significant development year for Kolekt, our highlights were:

- The **Kolekt App** registered its 18,000th user, a female waste picker from Mozambique.
- We **trained 7 governments** in South Asia on EPR
- Our attendance at the UN Plastic Treaty inspired us to create the **Waste Simulator**, launching in 2026.
- In November 2025 we soft launched the **Kolekt Exchange**, to test the market of 'verified waste recovery certificates'.

I want to thank our team and partners in Rio, Maputo, Oxford, Jakarta, Bali, Saigon, Nairobi and Bloemendaal for your support!



A handwritten signature in blue ink that reads "Thierry".

Thierry Sanders
Founder and Director



Kolekt solutions digitally connect 3 markets

REGULATORS



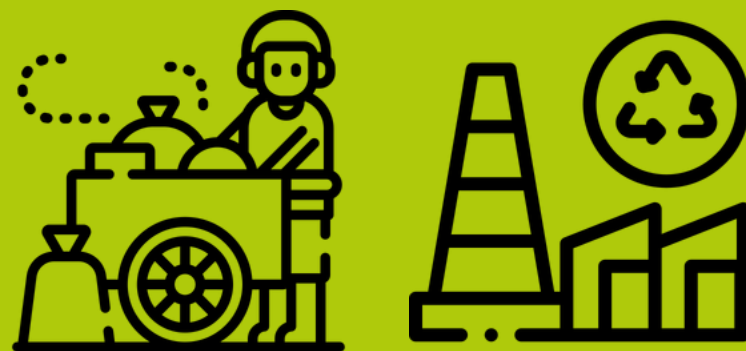
Waste Simulator

PRODUCERS



Exchange (certificates)
Waste Footprint Solutions

WASTE



Collectors & Recyclers

Exchange (certificates)
App & Dashboard
Pay

Kolekt App Users



Waste cooperatives in Rio de Janeiro are being trained to use Kolekt to improve business operations, for competitive advantage.



Artisan fishers in Rio de Janeiro's Guanabara Bay have logged over 500 tonnes of solid waste materials recovered from their fishing grounds.



December Waste Services (DWS), Nairobi, Kenya, uses the Kolekt app to register all of its purchases.



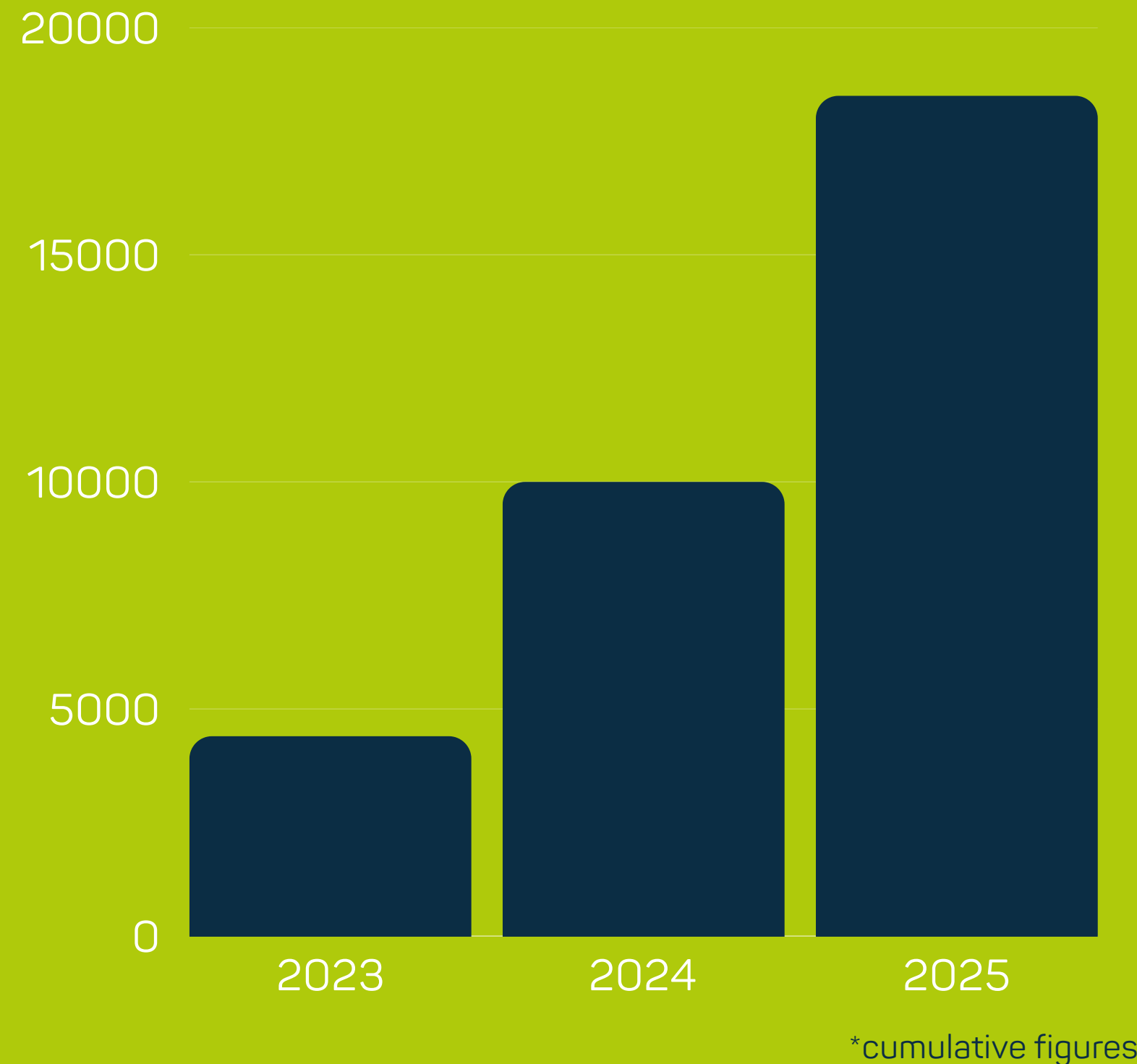
Paper recycler in Vietnam manages operations through the Kolekt app.



180 tonnes of marine waste were removed last year at various locations across the country by the Mozambican Recycling Association (AMOR) as part of efforts to conserve ecosystems.



Kolekt app user numbers



“Kolekt brings real results to the poorest people.”

Dr Mihaela Balan

Lead Expert EU Africa Rise Programme

Our App users are

- Mainly from Brazil, Mozambique, Kenya, Ghana, Indonesia and Vietnam
- 90% are waste pickers
- 65% are women
- 70% of our users no phone users

Extended Producer Responsibility

In February Kolekt was invited by **South Asia Co-operative Environment Programme (SACEP)** and **Plastic Free Rivers and Seas for South Asia Project (PLEASE Project)** to deliver training focused on the different financing options that address plastic pollution, such as EPR, plastic credits, and bonds, etc. to seven South Asian countries; Bangladesh, Bhutan, India, Nepal, Pakistan, and Sri Lanka, hosted by the Maldives.

Support for the development of EPR legislation was also provided to governments in **Mozambique**, **Saudi Arabia**, and **Kenya**, as well as to PROs/waste agencies in **South Africa** and **Angola**.



“As there is no single best solution for addressing plastic pollution through financing, it is crucial for Governments to be able to weigh up and compare which financial instruments work best to their specific national and subnational or even municipal contexts.”

Kolekt Founder, Thierry Sanders.



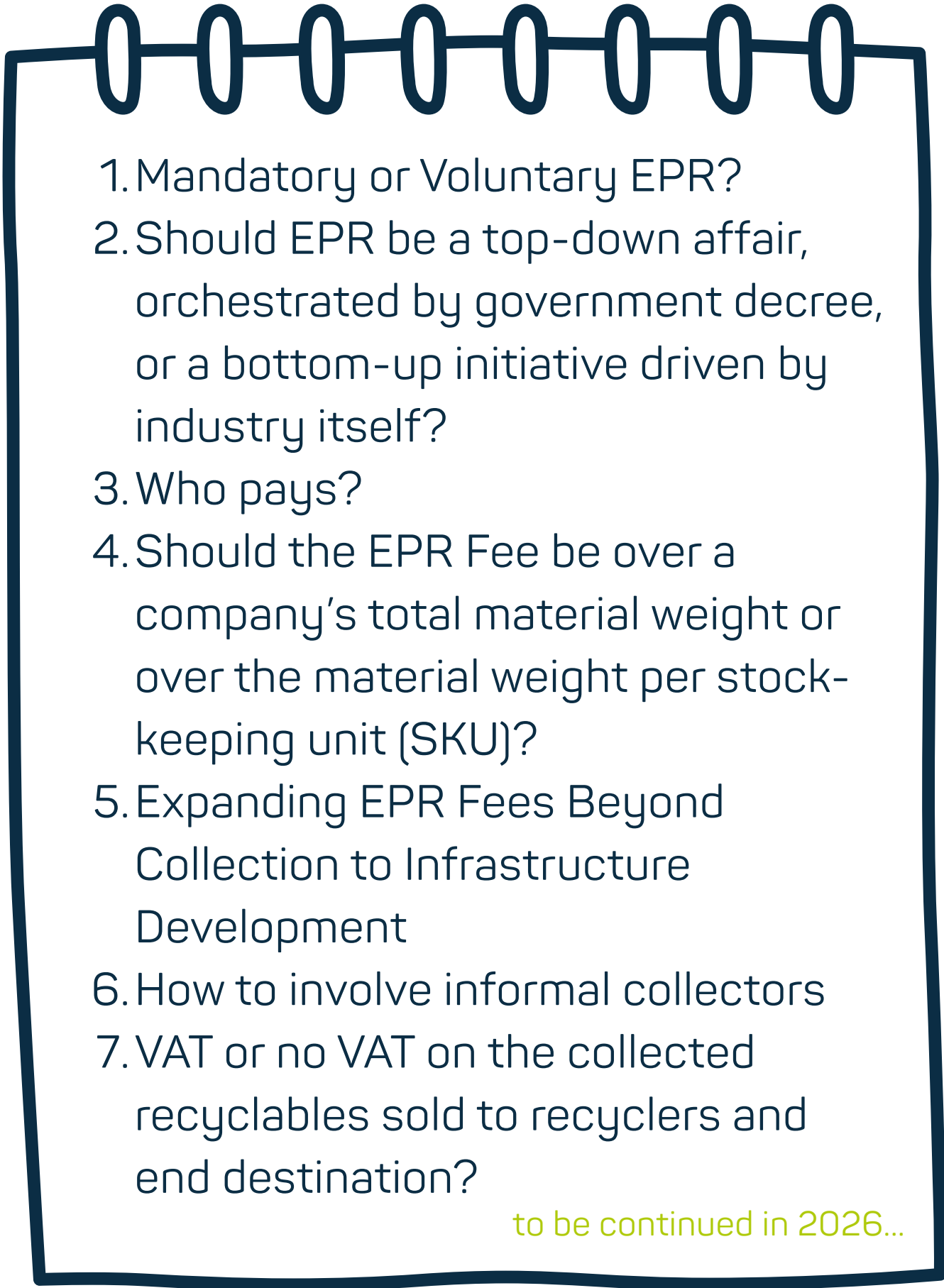
Kolekt assisted Governments from:
Maldives, Bangladesh, Bhutan, India, Nepal,
Pakistan, Sri Lanka, Mozambique, Saudi
Arabia and Kenya.

EPR Thought Leadership

The appeal of EPR lies in its ability to shift the financial burden of waste management from general taxation to the producers and ultimately, consumers of the products generating the waste. However, the current implementation of EPR regulations often falls short of its potential.

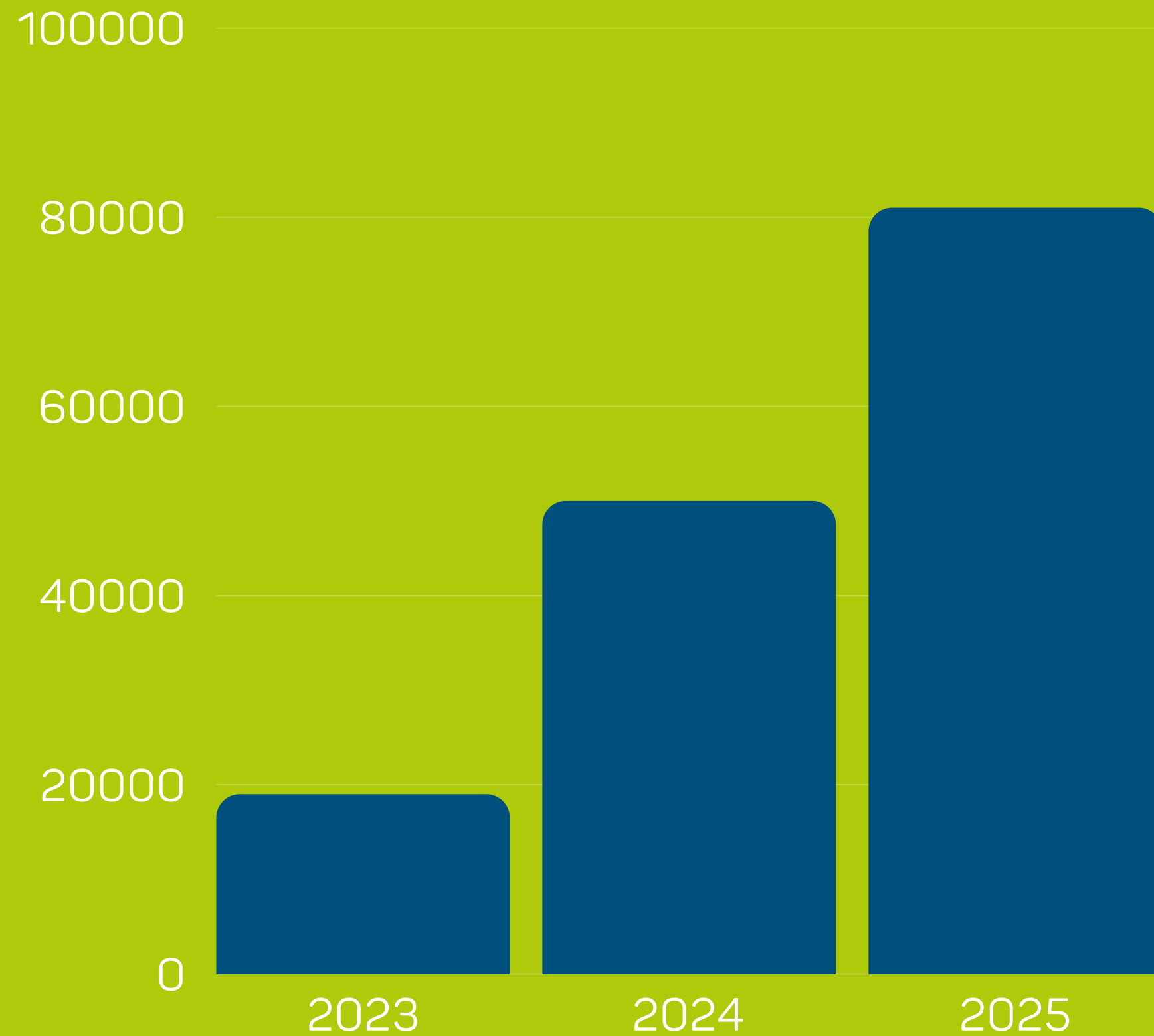
A review of existing ERP legislations by Kolekt and BVRio, as well as insights from advising several governments, reveals an understandably prevailing 'trial-and-error' approach, with some implementation timelines stretching beyond a decade in many of the approximately 40 countries with existing EPR frameworks.

We have identified 21 critical decision points that governments must address to optimise EPR regulations and expedite implementation by at least five years, and are publishing them periodically.

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1. Mandatory or Voluntary EPR?
 2. Should EPR be a top-down affair, orchestrated by government decree, or a bottom-up initiative driven by industry itself?
 3. Who pays?
 4. Should the EPR Fee be over a company's total material weight or over the material weight per stock-keeping unit (SKU)?
 5. Expanding EPR Fees Beyond Collection to Infrastructure Development
 6. How to involve informal collectors
 7. VAT or no VAT on the collected recyclables sold to recyclers and end destination?

to be continued in 2026...

App Transactions



*cumulative figures

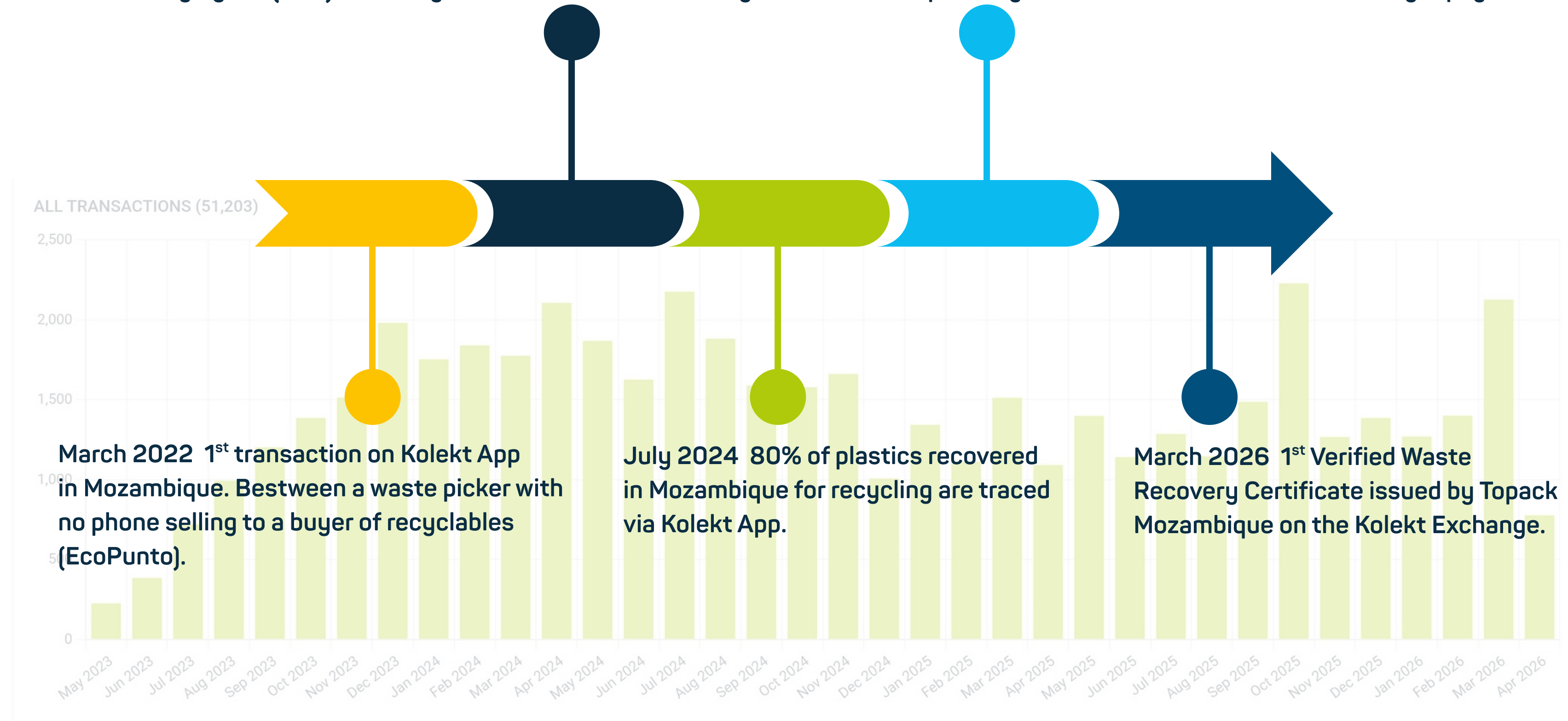
“ Kolekt has brought efficiency and transparency. We also now know where our plastics come from. ”

Tiago Cepeda, Director Recycling,, Topack Ltda, Mozambique.

Country Focus - Mozambique

Dec 2023 - The Mozambican government hires KOLEKT to advise on the National Packaging tax (TAE) and design the national online EPR system.

Dec 2024 - Coca Cola Beverages Africa collaborate to explore digital solutions for their waste tracing & payments.



Country Focus - Mozambique

in numbers:

68,000 transactions

14,600 users

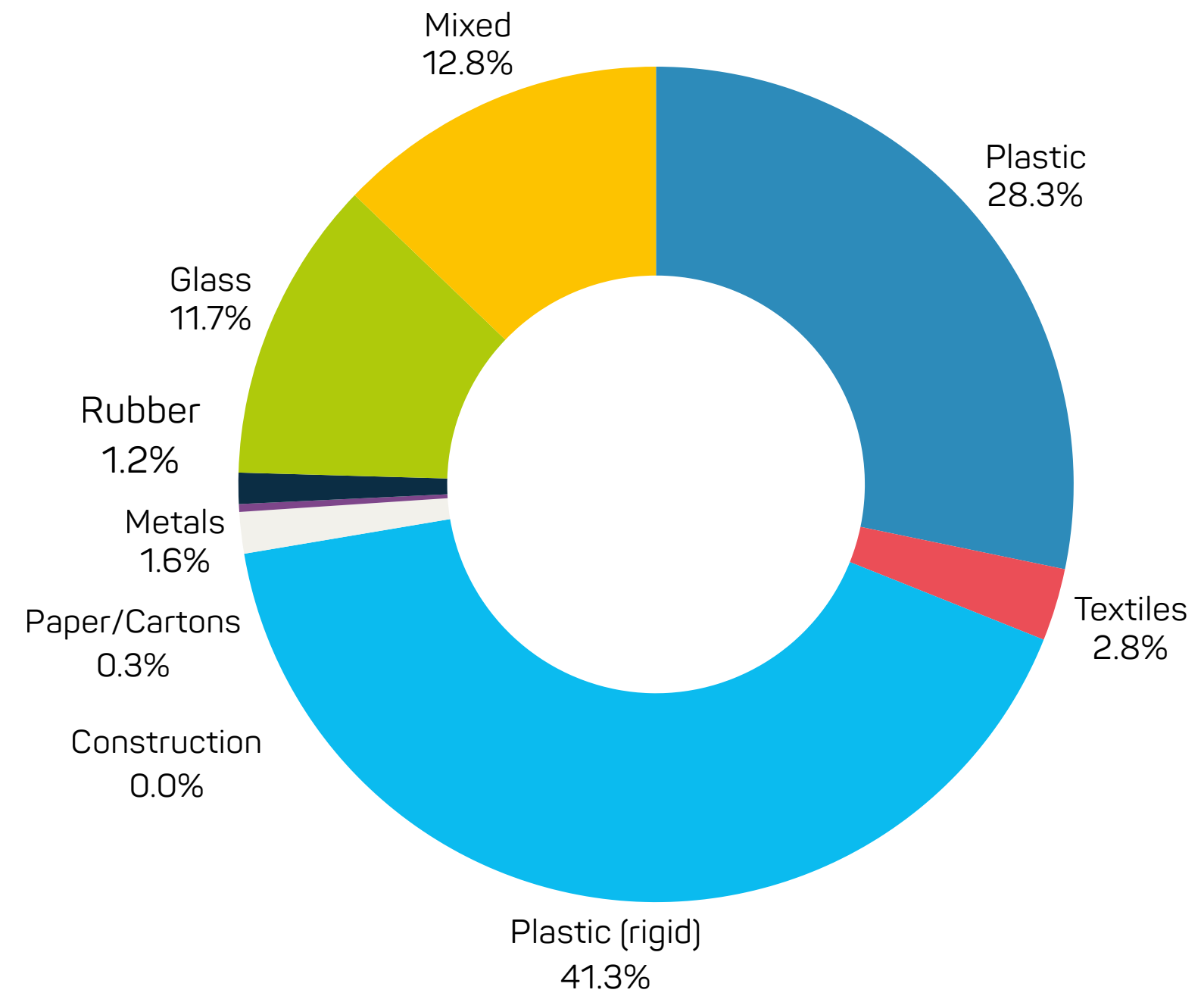
12,000+ waste pickers

90% have no phone

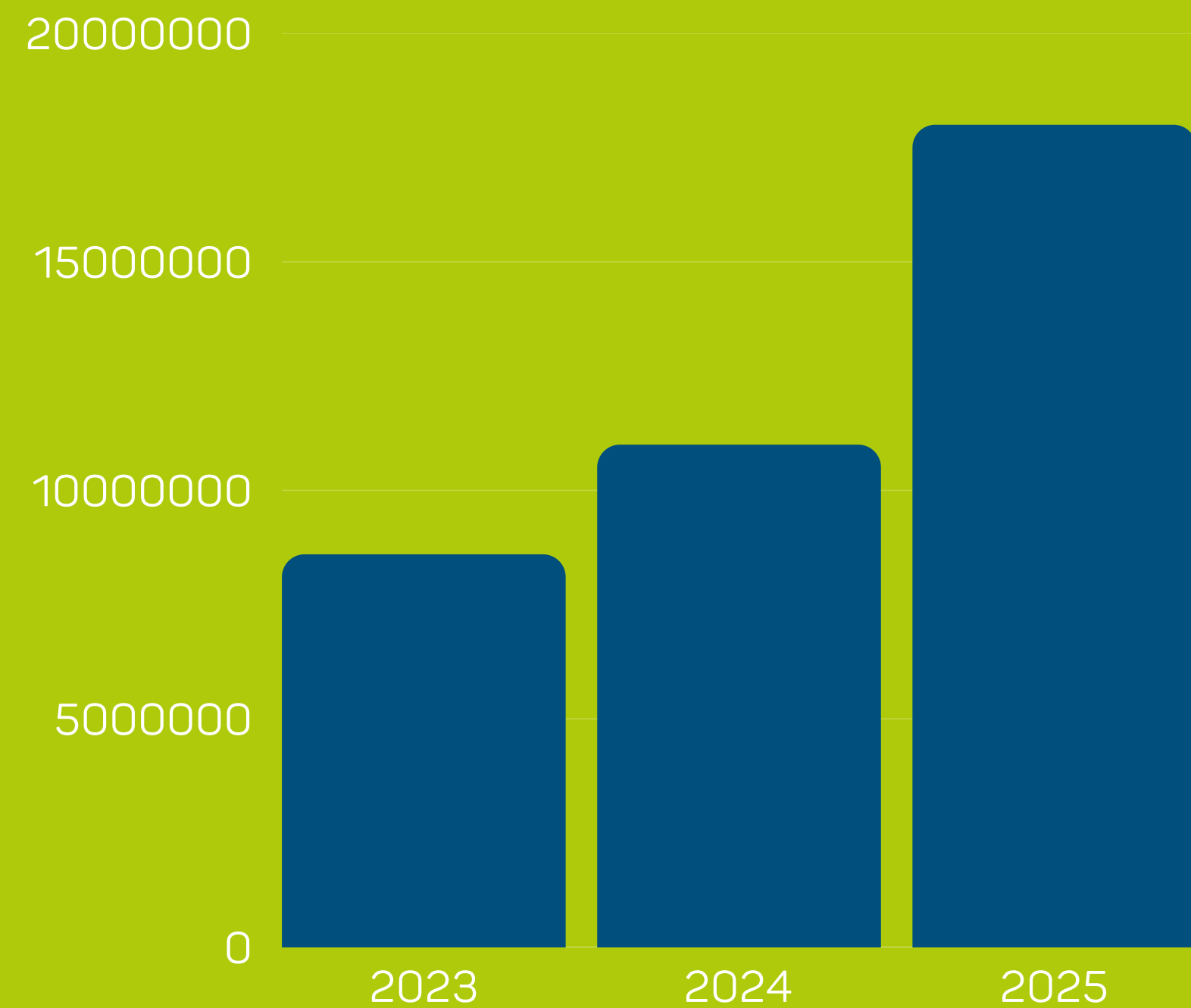
80% are women

Earning **2x minimum wage**

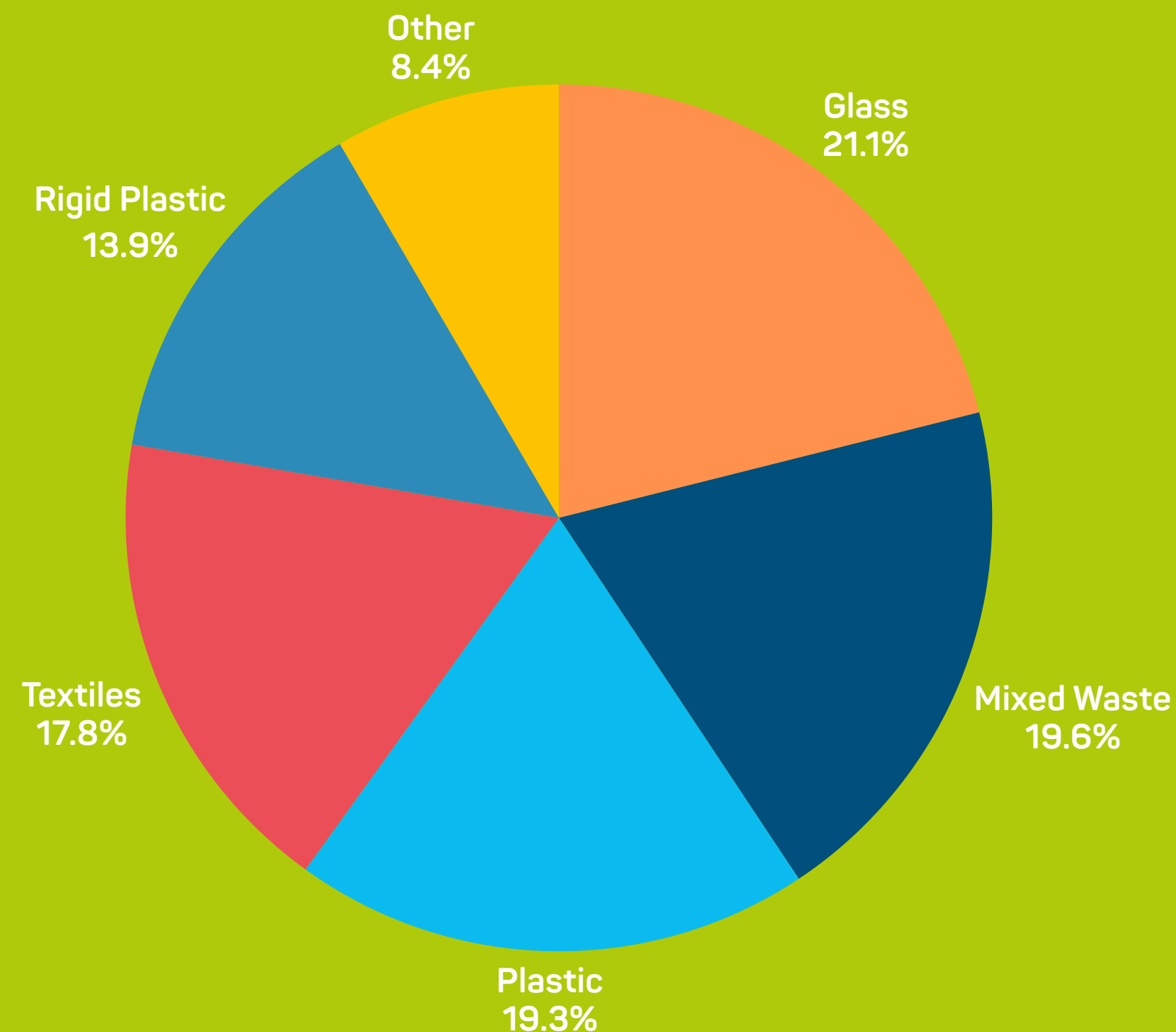
Materials traced on Kolekt App in Mozambique



Kgs transacted in App & material type - all countries



*cumulative figures



Kolekt Exchange Launched Nov 2025



Collecting plastic waste responsibly in Indonesia faces immense challenges due to high logistics and infrastructure costs. Our collaboration with Kolekt is crucial. The revenue from the Kolekt Certificates directly helps us pay higher fees to our waste pickers, stabilize our operation, and prove to the world that we are collecting and selling responsibly, making true sustainability viable.

Michiel Reinoud
CEO of WaHu Waste Hubs Indonesia.

A Kolekt Certificate is audited proof of waste recovery

Containing the purchase receipts, the sales invoices, company licenses and the audit report.

In December 2025 the first certificate was sold by WAHU a waste collector and sorter in Jakarta Indonesia. Sold to Pieter BON czn., a vegetable oils importer in The Netherlands.

Pieter Bon aims to contribute to plastic waste recovery in Indonesia, where some of its oils are sourced from.



1st Seller



1st Buyer

KOLEKT		
Waste recovery certificate		
This certificate KXC-2025-0022(0001) is proof of performance of the service of Collection by PT Waste Hubs Indonesia of West Java, Indonesia Plastic Rigid - HDPE, PET, PP and PS of which 74% was Post Consumer Waste into 1 tonnes of Baled Recyclables and Sorted Recyclables in the period prior to 01 March 2025		
This certificate has been		
Created by Merlijn, Director of Recycling PT Waste Hubs Indonesia of Indonesia <i>Merlijn</i> on 02 December 2025.	Issued by KOLEKT Thierry Sanders, CEO <i>Thierry Sanders</i> 02 December 2025	Verified by Qualitas Sertifikasi Indonesia, Ocean Bound Plastic Certified <i>Qualitas Sertifikasi Indonesia</i> 22 October 2025 *
 Check the authenticity of this certificate on Kolekt Exchange, with this QR code or the URL: https://kolekt.com		* The Audit date can precede the certificate issuance date, since the Waste operator undergoes an annual audit of similar certificates.

Partnerships

“Monitoring thousands of collectors and buying points along the Mozambican coast has been made easy with Kolekt.”

Sharon Matos & Denise Mudei
Project Managers Recycling Association
of Mozambique (AMOR)



AMOR (Mozambique) Kolekt App, Certificates, design of a digital PRO for Mozambique’s EPR regulation.

KEPRO (Kenya) Design tax compliant informal waste picker payment systems.

BVRio (Brazil) Use of Kolekt in the Fishing for Litter and Alliance to End Plastic Waste programmes with waste picker cooperatives.

Topack (Mozambique) expanding traceability in the North of the country.

Plastic Collective (Ghana and Indonesia) rolling out Kolekt App in both countries as part of the World Bank Plastic Bond funded programme.

SACEP (World Bank) Delivered EPR training to 7 governments, and ongoing support to their plastic waste projects across South Asia.



WASTE SIMULATOR

About

Login

Simulate waste flows & financials, for any country

Hover over a country to explore

Inspired by the UN Plastic Treaty
Built in 2025
Launch: May 2026

sim.kolekt.com



Our Events



EPR Training
Maldives, February



Saudi Waste Agency
May



INC5.2 Geneva
August



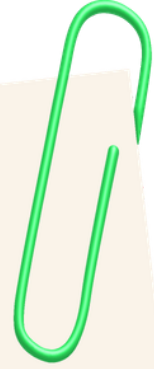
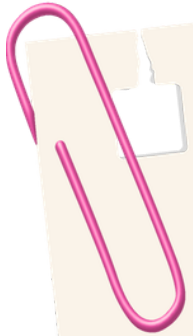
SACEP Colombo,
May



INC5.2 Geneva
August



Rio Climate Action Week
August



'Kolekted' (verb)

Meaning: The act of taking responsibility for your waste footprint through the purchase of verified certificates representing the collection, sorting, recycling or responsible disposal of waste by operators in emerging markets.

Use:

"We have '**kolekted**' our waste footprint in Indonesia with the purchase of Kolekt Exchange Certificates representing 42 tonnes of recycled post consumer PET."

Let's get those waste footprints Kolekted!

The KOLEKT team

Thierry Sanders - Founder & CEO, Netherlands

Pedro Moura Costa - Co-Founder, UK

Stephane Temperman - Africa director, Mozambique

Lucy Cox - Communications director, UK

Caner Unal - Systems developer, Netherlands

Maria Accioly - Circular Economy expert, Brazil

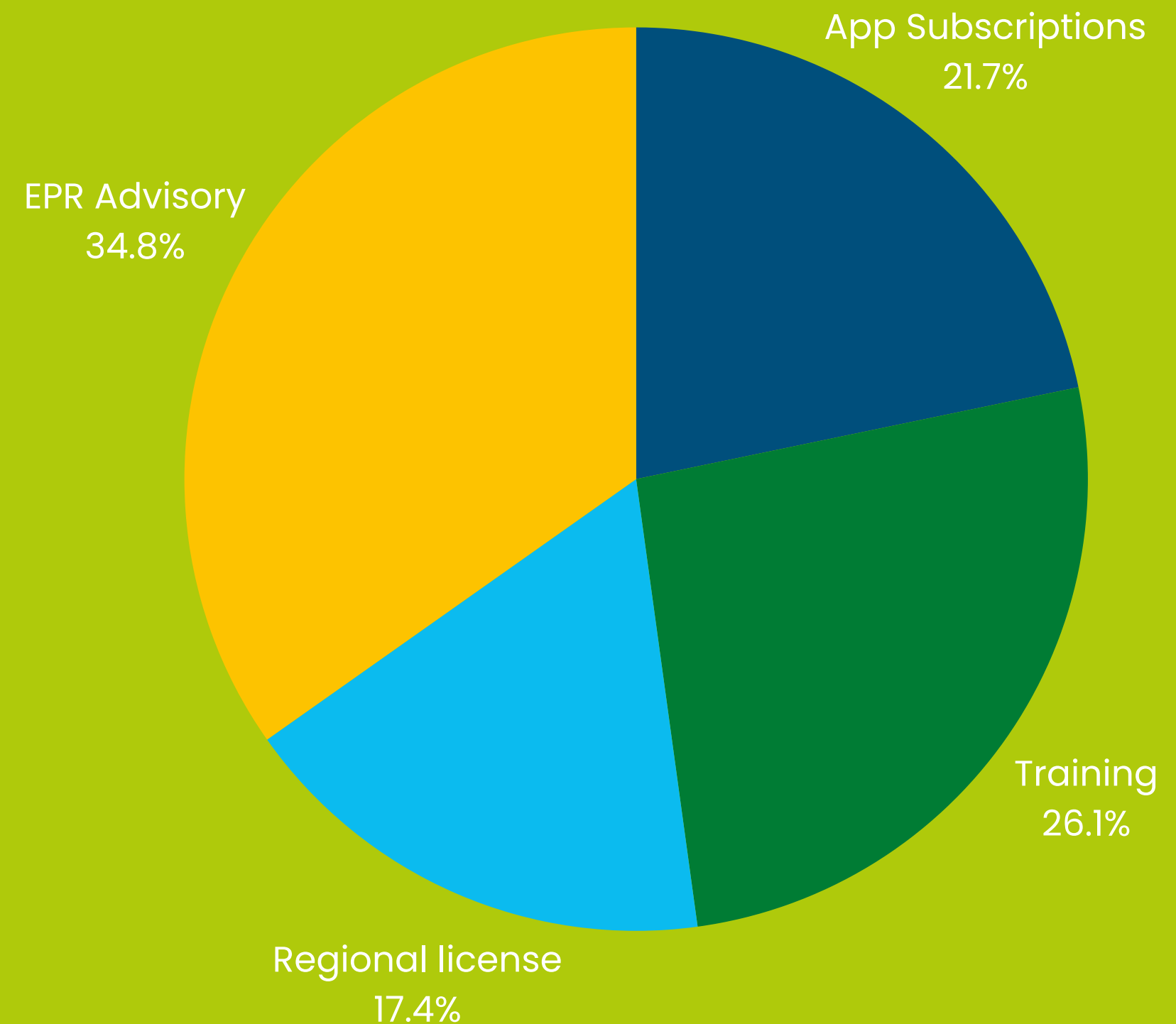
Pedro Succar - Circular Economy expert, Brazil

Sharon Matos - Projects Coordination, Mozambique

Neelo Oppedahl - Business Development, Botswana

The Bridge Global team lead by Anuraj SL & Manuel Joseph

Revenues by service 2025



visit: kolekt.com 